Agenda

1. Continental Corporation
2. Continental in Romania
3. Continental in Sibiu
4. Questions & Answers
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2. Continental Romania
3. Continental Sibiu - overview
4. Questions & Answers
Continental Corporation
Our Vision

› We make individual mobility safer, more comfortable, and more sustainable

› Performance is our passion

› Creating value is our driving force
Continental Corporation
140 Years of Innovation and Progress

- Continental-Caoutchouc- & Gutta-Percha Compagnie is founded in Hanover on October 8, 1871, as a joint stock company.
- Manufacturing includes rubberized fabrics, solid tires for carriages and bicycles, as well as soft rubber products. 

|-------------------|-----------|-----------|-----------|-----------|-----------|

Continental Automotive Systems Sibiu
Continental Corporation
140 Years of Innovation and Progress

Merger with major companies of the German rubber industry to form Continental Gummi-Werke AG.

Invention of the detachable rim and automobile tires with a patterned tread; first flight across the English Channel with a plane equipped with Continental Aeroplan material.
Continental Corporation
140 Years of Innovation and Progress

- Vehicles with Continental tires win numerous international races.
- Production of engine mounts, steel cord conveyor belts, air springs and radial tires begins.

|-----------|-----------|-----------|-----------|-----------|

Racing Success
Continental Corporation
140 Years of Innovation and Progress

Business is expanded in Europe and America with acquisitions and the establishment of international joint ventures.

The first studless winter tire is launched.

Polyurethane gaiters and hydromounts are supplied to the automotive industry.
Continental Corporation
140 Years of Innovation and Progress

- Driving safety
- Driving assistance
- Chassis dynamics
- Systems for the powertrain
- Systems for hybrid and electric drives
- Infotainment and multimedia
- Telematics and instrumentation
- Tires and extended mobility systems
- Technical elastomer products
- Vibration damping and noise optimization

- One of the top five in the global automotive Supplier industry since 2007
- The first environment-friendly passenger tire is launched
- Introduction of the key technology for hybrid drive systems
# Continental Corporation

## Five Strong Divisions

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<tr>
<th>Chassis &amp; Safety</th>
<th>Powertrain</th>
<th>Interior</th>
<th>Tires</th>
<th>ContiTech</th>
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<tr>
<td>Electronic Brake Systems</td>
<td>Engine Systems</td>
<td>Instrumentation &amp; Driver HMI</td>
<td>PLT, Original Equipment</td>
<td>Air Spring Systems</td>
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<td>Chassis Components</td>
<td>Fuel Supply</td>
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<td>Commercial Vehicle Tires</td>
<td>Elastomer Coatings</td>
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<td>Two Wheel Tires</td>
<td>Fluid Technology</td>
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<td>Power Transmission Group</td>
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<td>Vibration Control</td>
</tr>
</tbody>
</table>

PLT – Passenger and Light Truck Tires
Continental Corporation
291 Locations in 46 Countries

Europe
- Austria
- Belgium
- Denmark
- Finland
- France
- Germany*
- Greece
- Ireland
- Italy
- Netherlands
- Norway
- Portugal
- Spain
- Sweden
- Switzerland
- United Kingdom
- Czech Republic
- Hungary
- Kazakhstan
- Poland
- Romania
- Russia
- Serbia
- Slovakia
- Turkey

North America
- Canada
- Mexico
- USA

South America
- Argentina
- Brazil
- Chile
- Ecuador

Asia
- China
- India
- Indonesia
- Japan
- Malaysia
- Philippines
- Singapore
- South Korea
- Sri Lanka
- Taiwan
- Thailand

Africa
- Republic of South Africa
- Tunisia

*Headquarters in Hanover

Status: January 2013
Continental Corporation
Our customers - worldwide

[Various car logos]
Continental Corporation
We are on TOP

FIRST Supplier Worldwide
Radar Based Distance Systems

No. 1
Hydraulic brake systems worldwide

No. 1
Winter tires in Europe

No. 2
Electronic brake systems in Europe
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Continental Automotive Systems Sibiu

Hangary
Ukraine
Moldavia

Serbia
Bulgaria

Continent in Romania
December 2012, 10 locations, ~ 11.500 employees

Automotive

1. Sibiu
   Engineering Center (HC:376) & Electronic Manufacturing (HC:1296)
   ~2,000

2. Timisoara
   Engineering Center (HC:1818) & Electronic Manufacturing (HC:630)
   ~2,500

3. Iasi
   Engineering Center (HC: 610)
   ~700

4. Brasov
   Electromechanical Manufacturing (HC: 30)
   ~130

Total engineering: over 3000  Total Automotive: ~ 5.300

Tires

5. Timisoara
   Division – Passenger and Light Truck Tires, Replacement and OE
   ~2,000

   Production: Steelcord

7. Sacalaz
   East European Tire Distribution Center

Contitech

8. Timisoara
   Power Transmission belts
   Contitech Fluid – Air Conditioning Components +
   New Division: Power Steering & Hydraulic Systems
   ~1,900

9. Carei - Contitech Phoenix
   Division: Coolant hoses and hose modules
   ~1,400

10. Nadab - Contitech Thermopol
    Products: Coolant hoses and hose modules
    ~ 800

Total employees: ~ 11.500
Continental Sibiu
Overview

- R&D Center and Plant
- Opportunities
- Infrastructure
- BU Slides
  - CHS Sibiu
  - EBS Sibiu, Iasi & Timisoara
  - PSAD Sibiu
  - BS Sibiu
  - TR Sibiu
Continental in Sibiu
Research & Development Center

Develops and tests electronic control units for Automotive: ABS, ESP, Engine Control units, Airbag systems, Dumping Control Units, Transmission Systems etc.

- Competences: embedded software, PC software, electronics, mechanics and hydraulics.

- No. of employees: 580

- Average age: 29
Continental in Sibiu Plant

Produces Electronic Control Units for the Automotive Industry from Powertrain, Body, Chassis and Safety business units like Injection control for Scania Traks, Airbag Systems, Window Lift, Electronic Parking Brakes.

- **Competences**: process and test engineering, quality production, manufacturing, planning

- **No. of employees**: 1720

- **Average age**: 30
Continental Sibiu
Opportunities inside

› Part time and Full time jobs in Production and Research

Continental Academy

› Internship program

› Diploma paper program

› Master Scholarships

› Conti Courses
Continental Sibiu
Engineering Trainee Program

- Opportunity to work in Automotive Engineering
- Trainings in C programming, Microcontrollers, Testing for young graduates
- 3 months/ twice per year
- So far: 3 Editions/30 participants/27 employed in Conti Sibiu
# Continental Sibiu

## General Requirements for Candidates

<table>
<thead>
<tr>
<th>Qualifications</th>
<th>Personal skills</th>
<th>Knowledge</th>
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</thead>
<tbody>
<tr>
<td>University degree in one of the following areas:</td>
<td>- Project work experience</td>
<td>- Programming Language C, C++</td>
</tr>
<tr>
<td>✷ Computers</td>
<td>- Analytical thinking</td>
<td>- Embedded control and microcontrollers</td>
</tr>
<tr>
<td>✷ Electronics</td>
<td>- Creativity &amp; Flexibility</td>
<td>- Electronics knowledge</td>
</tr>
<tr>
<td>✷ Automatics</td>
<td>- Team spirit</td>
<td>- Mechanics &amp; Hydraulics knowledge</td>
</tr>
<tr>
<td>✷ Mechanics</td>
<td>- Very good organizational skills</td>
<td>- Good English knowledge</td>
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<tr>
<td>✷ Electro mechanics</td>
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<td></td>
</tr>
<tr>
<td>✷ Hydraulics</td>
<td></td>
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</tr>
<tr>
<td>✷ Telecommunications</td>
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</tr>
</tbody>
</table>

- Very good organizational skills
Thank You for Your Attention