Syllabus

1. Data about the program of	- > • • • • • • • • • • • • • • • • • •
1.1 Institution	Technical University of Cluj-Napoca
1.2 Faculty	Automation and Computer Science
1.3 Departament	Automation
1.4 Field of study	Systems Engineering
1.5 Cycle of study	Bachelor of Science
1.6 Program of	Automation and Applied Informatics (English)
study/Qualification	
1.7 Form of education	Full time
1.8 Subject code	30.10

1. Data about the program of study

2. Data about the subject

2.1 Subject name	Foreign Language II (English, French, German—Technical Documents Elaboration)					
2.2 Course responsible	le/le	cturer				
2.3 Teachers in charg	e of		Le	ct. C	Cecilia Policsek, Ph. D	
applications			Ce	cilia	a.Policsek@lang.utcluj.ro	
2.4 Year of study	2	2.5 Semester	•	2	2.6 Assessment (E/C/V)	С
	DF – fundamental, DD – in the field, DS – specialty, DC – DC ect complementary			DC		
	DI -	DI – compulsory, DO – elective, Dfac – optional DI			DI	

3. Estimated total time

2.1 Number of hours per		of	Cours		Somino	•	Laborator	Droigo	
3.1 Number of hours per	2	of	Cours		Semina	2	Laborator	Projec	
week	_	which:	e		r		У	t	
3.2 Number of hours per	28	of	COURSE		Semina	28	Laborator	Projec	
semester	20	which:	course		r		У	t	
3.3 Individual study									
(a) Manual, lecture mat	erial	and note	es, bibli	iogra	nphy				8
(b) Supplementary stud	y in t	he libra	ry, onli	ne a	nd in the	field	1		
(c) Preparation for seminars/laboratory works, homework, reports, portfolios,					10				
essays					10				
(d) Tutoring									
(e) Exams and tests						4			
(f) Other activities:									
3.4 Total hours of individual	study	y (sum c	of		22				
(3.3(a)3.3(f))) 22									
3.5 Total hours per semester $(3.2+3.4)$ 50									
3.6 Number of credit points									

4. **Pre-requisites** (where appropriate)

4.1 Curriculum	
4.2 Competence	Knowledge of general English minimum A2-B2 (CEFR)

5. Requirements (where appropriate)

5.1. For the course	
5.2. For the applications	Class attendance is mandatory.

6. Specific competences

6.1 Professional	
competences	
6.2 Cross competences	Identifying opportunities of continuous training and the
	effective use of resources and learning techniques for
	professional development.

7. Course objectives

7.1 General objective	Development of the ability to communicate in technical professional contexts.
7.2 Specific objectives	After completing the seminar, the student will be able to: organize information in view of presenting; assess the audience and adjust the message to the information and language needs of the audience; prepare and deliver a short presentation on a topic of professional relevance, from the student's area of specialization, or related to the student's interests; use the linguistic and paralinguistic means for different communication goals and needs, within the professional area, or an area of interest.

8. Contents

8.1 Seminar	No.hours	Teaching methods	Notes
N/A			
Bibliography (mandatory bibliography which conta	ains at		
least a bibliographical reference that belongs to th	e subject		
area, which is available in a number of copies that	covers		
the students' needs).			
1. Describing graphs and tables	2		
2. Writing a professional e-mail. Scanning	2		
documents and writing reports	Z		
3. Analysis of different styles used in documents		Interactive	The
(informative, descriptive and argumentative) and	2	teaching, team	The
recognizing the source of different fragments		work, pairwork,	selection of
4. Writing summaries of texts/scientific articles	2	exercises,	the

		· · · · 1	•		
5. The goal of communication in professional	2	individual	exercises		
contexts and different presentation types	2	projects	and tasks		
(informative, descriptive and argumentative)		_	will be		
6. Assessing, anticipating and describing the			made based		
needs and expectations of the audience in the			on the level		
case of technical/scientific presentations.	2		of		
Formulating and ranking communication goals—	_		competence		
tailoring the message to the needs of the			of each		
audience.		_	group		
7. Organizing information and structuring ideas:			8 1		
main ideas vs. details; supporting information	2				
and exemplifying, additional information					
8. The format of lectures/oral presentations:	2				
introduction, conclusions, questions and answers	2				
9. Using structures that increase the impact of the					
presentation: parallel and triple structures,	2				
cumulative structures, harmonizing voice and	2				
body language					
10. Preparing the visual support; PowerPoint					
slides—recommendations and common mistakes,					
the technical visual support (graphs and tables).	2				
Presenting, describing and interpreting					
information in the visual support.					
11. Formulating an impactful conclusion:					
revising the main points, concluding, focusing on	2				
memorable messages					
12. Inviting the audience to ask questions, the	2				
harmonious communication with the audience	2				
13. Student projects	2				
14. Student projects	2				
Sources:					
Boyle, M. and L. Warwick (2018). Skillful Reading	o and Writin	ng 4. Student's B	ook. London:		
Macmillan.					
Downes, C. (2015). Cambridge English for Job-hu	nting. Cam	bridge: Cambridg	e University		
Press.			5° ° ; •1.510j		
Garner, E. (2012). <i>The A to Z of Presentations</i> , bookboon.com, <u>http://thetutorreport.com/wp-</u>					
content/uploads/2013/01/the-a-to-z-of-presentations.pdf					
Haines, S. (2019). <i>Real Writing 4</i> . Cambridge: Cambridge University Press.					
McCarthy, M. and F. O'Dell (2019). English Vocabulary in Use. Cambridge: Cambridge					
University Press.					
McCarthy, M. and F. O'Dell (2019). Academic Vocabulary in Use. Cambridge: Cambridge					
University Press.					
Pease, A. & B. (2006). <i>The Definitive Book of Body Language</i> . New York, NY: Bantam.					
Powell, M. (2011). <i>Dynamic Presentations</i> . Cambridge: Cambridge University Press.					
Veis, C. (2017). Public Speaking for Engineers. At	-	• •			
Thody, A. (2006) Writing and Presenting Research		•	, 		

Veis, C. (2017). *Public Speaking for Engineers*. American Society of Civil Engineering. Wallwork, A. (2010), *English for Presentations at International Conferences*. Springer. Learn English—British Council https://learnenglish.britishcouncil.org

9. Bridging course contents with the expectations of the representatives of the community, professional associations and employers in the field

A better command of a foreign language will ensure a more flexible adjustment of the students to the labor market, as well as the access to individual professionald evelopment. The introduction to the specificity of the language of the students' area of specialization will lead to a better research abilities in terms of the chosen profession.

10. Evaluation

Activity type	Assessment criteria	Assessment methods	Weight in the final grade		
Course					
Seminar	Students are accepted to the assessment at the end of the	Oral assessment	70%		
	semester only if they have attended 80% of the classes.	Portfolio	30%		
Laboratory					
Project					
Minimum standard of performance:					
The final grade is calculated if each component of the final assessment is completed to at least 60%.					

Date of filling in:		Title Firstname NAME	Signature
28.06.2023	Applications	Lect. Cecilia Policsek, Ph. D.	

Date of approval by the Department Board	Head of Departament Assoc. Prof. Ruxanda Literat, Ph. D.
Date of approval by the Faculty Council	Dean Prof.dr.ing. Liviu Cristian MICLEA